

Skyline College Balanced Scorecard

Scorecard Outcome Measure Data Sheet

Perspective: Innovation and Growth		Measure Name: Amount of Grant Allocations		Indicator: Grant Procurement	
College Strategy: 1.1 Innovative Programs, Services and Modes of Delivery			College Goal: 1		
Description: The amount of local, state and federal grants procured annually.					
Lead/Lag: Lead		Frequency: Annual		Unit Type: Counts	
Polarity: High values are good					
Formula: The total received from local, state and federal granting agencies. Does not include corporate giving, in-kind accounts or matched funds by the college.					
Data Source: Data for this measure are provided by the Business Services Office.					
Data Quality: High –received Budget Office			Data Collector: Business Services		
			Owner: Business Services		
Scorecard Control Limits: Slightly below benchmark is equal to 10 to 15 percentage points below the benchmark. Well below benchmark is equal to 16 or greater percentage points below the benchmark.			Benchmark: Baseline benchmark was established in 2005/06 at \$4.2 million annually.		
Benchmark Rationale: Benchmark is based on an average from the previous five years			College Initiatives Links		
			1. Education Master Plan		
			2. Enrollment Management		
			3. Resource development		